



REPUBLIC OF ANGOLA
EMPRESA PORTUÁRIA DO LOBITO, E.P
PUBLIC TENDER NOTICE No. 01 /2021

Empresa Portuária do Lobito, E.P., hereby announces that, pursuant to the provisions of Article 69(1) and Annex VI, Law No 9/16, of 16th June - the Public Procurement Law -, the Public Tender is open for the concession of the public service for the management and operation of the Container and General Cargo Multipurpose Terminal of the *Porto Comercial do Lobito* (Lobito Commercial Port).

1. Data of the Contracting Public Entity (EPL):

- 1.1. Name: Empresa Portuária do Lobito, E.P
- 1.2. Address: Edifício Sede do Porto Comercial do Lobito, Avenida da Independência, Restinga
- 1.3. Location: Municipality of Lobito
- 1.4. Province: Benguela
- 1.5. Telephone: (+244)935515100
- 1.6. Website (URL): <https://www.concursos-mintrans.ao> / <https://www.mintrans-tenders.ao>
- 1.7. Type of contracting entity and its main activities:

EPL is a public company, a legal person with administrative, financial and patrimonial autonomy. Its main attributions are the powers of administration, management and authority in sea and land areas under its jurisdiction; the promotion, planning and regulation of the *Porto Comercial do Lobito*; the coordination and supervision of activities in its area of jurisdiction, promoting the construction works, organising the services and setting fees and tariffs, policies and general rules, with a view to the economic operation of the port and the proper use of public domain property, safeguarding the sea and land environment.

- 1.8. EPL is hiring on its own account.

2. Information about the contract:

- 2.1. Name given to the contract by EPL: Contract for Concession of the Public Service for the Management and Operation of the Container and General Cargo Multipurpose Terminal of the *Porto Comercial do Lobito*.
- 2.2. Type of contract: Public Service Concession
- 2.3. Location where the services will be provided: Container and General Cargo Multipurpose Terminal, *Porto Comercial do Lobito*, Benguela - Angola
- 2.4. The invitation to tender is open to foreign entities.
- 2.5. The contracting process shall culminate in the signing of a public service concession contract.
- 2.6. Brief description of the services that are the object of the contract:

- a) Management and operation of the Multipurpose Container and General Cargo Terminal at the *Porto Comercial do Lobito*, in the form of Landlord Port management;
- b) Drawing up the terminal's Operation and Organisation Plans containing the operational organisation of the concession area, as well as the rules regarding environmental, hygiene and safety requirements;
- c) Construction, repair and preservation of the establishment allocated to the concession;
- d) Installation and/or replacement of the equipment necessary for the performance of the contract;
- e) Guarantee of the economic viability of the Terminal, in compliance with the norms of the contract and with the procedural documents.

2.7. Deadline for implementation of the contract: 20 years.

3. Information about the tenderers and the proposals:

3.1. The tenderers must meet the following conditions, cumulatively:

- a) To present a paid-up equity capital of no less than the equivalent to USD 25 million (Twenty-five Million US Dollars).
- b) To present an average annual turnover of the last 3 financial years of not less than the equivalent of USD 100 million (One Hundred Million US Dollars).
- c) To have net assets of not less than the equivalent of USD 100 million (One Hundred Million US Dollars).
- d) Technical capacity - The bidding companies should have, directly or through subsidiaries, a participation of no less than 25% in at least 3 port terminal concession operations in the last 3 years, and, in at least one of those operations, have a participation of no less than 50%, with an average annual throughput during the last 3 years of no less than 250.000 TEUs (Two Hundred and Fifty Thousand TEUs).
- e) In the case of an association of companies, the criterion mentioned in the lines above must be fulfilled by one of the elements having a minimum 25% shareholding in such an association.

3.2. Varying offers are not admissible.

3.3. Provisional surety is not required.

4. Award criterion

The award criterion is that of the most advantageous proposal for EPL, taking into account the factors set out in the procedural documents.

5. Process

5.1. Conditions for obtaining the tender documents:

5.1.1. Starting date for receipt of requests for the tender documents or for access to the documents:

Date: 18 May 2021 Time: 9:00 am

5.1.2. Price and conditions for obtaining the tender documents:

Price: USD 75,000.00 or With the presentation of proof of
respective counter payment

value in Kwanzas, at the
rate practiced by Banco
Nacional de Angola

5.1.3. The price of the tender documents must be deposited or transferred to the following bank account, owned by EPL at Banco Angolano de Investimento (BAI):

USD AO06.0040.0000.0108.3008.1518.6

AOA AO06.0040.0000.0108.3008.1014.2

BIC SWIFT BAI: BAIPAOLU

5.1.4 The procedural documents may be collected upon presentation of proof of payment at the *Concessões* (Concessions) room, located inside the building of *Terminal de Contentores do Porto do Lobito, 1st floor, Rua 1 de Dezembro*, Lobito Municipality, Benguela or, alternatively, at the *Luanda Delegation of Porto Comercial do Lobito*, located in Luanda, *Rua da Índia, number 78 – Bairro Cruzeiro* or accessed online on <https://www.concursos-mintrans.ao> / <https://www.mintrans-tenders.ao>

5.2. Deadline for submitting proposals:

Date: 16th August 2021 Time: 5:00 pm

5.3. Amount of the final deposit: USD 4.637.587,2,00.

5.4. How to Submit Proposals and the Eligibility Documents

5.4.1. Tenderers shall submit their proposals in physical form (paper), in the *Concessões* room, located inside the building: *Terminal de Contentores do Porto do Lobito, 1st floor, Rua 1 de Dezembro*, Lobito Municipality, Benguela, in two closed and sealed opaque envelopes, addressed to *A COMISSÃO DE AVALIAÇÃO DAS CONCESSÕES* (THE CONCESSION EVALUATION COMMISSION), on the cover of which should be written "*Proposta*" (Proposal), with the title "*Documentação Geral*" (General Documents) on the first, and the title "*Proposta Técnico-Financeira*" (Technical-Financial Proposal) on the second. Both must mention the name of the proposal and the company name of the tenderer and must be signed by the person representing it.

5.4.2. It is mandatory to submit a duplicate of each of the documents constituting the bid, and, together with the said documents, also a *flash drive / memory stick* containing all the elements of the proposal.

5.5. Proposals submitted after the deadline shall not be considered.

5.6. All proposals will be opened in Public Act, to be held on 17th August 2021, at 9:00 am, at the EPL headquarters.

6. Additional Information

6.1. Address and contact point where additional information, procedure documents and proposals can be obtained:

6.1.1. Official name: Empresa Portuária do Lobito, EP

6.1.2. Address: Sala de Concessões, situada no edifício do Terminal de Contentores do Porto do Lobito, 1st floor, Rua 1 de Dezembro

- 6.1.3. Location: Municipality of Lobito
- 6.1.4. Province: Benguela
- 6.1.5 Telephone: (+244)935515100
- 6.1.6. Email: ConcursoPolivalente@portodolobito.co.ao
- 6.1.7. Website (URL): <https://www.concursos-mintrans.ao> / <https://www.mintrans-tenders.ao>

Lobito, 17 May 2021

On behalf of/ Empresa Portuária do Lobito, E.P.
